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STATE OF MICHIGAN  
DEPARTMENT OF ENERGY, LABOR & ECONOMIC GROWTH  
PUBLIC SERVICE COMMISSION

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**EO Collaborative  
Evaluation Workgroup Agenda  
January 19, 2010, 1:00 – 5:00 p.m.  
Hearing Room A – [Map to MPSC Offices](#)**

Phone/Webinar Information:

JOIN THE MEETING: <https://www.webmeeting.att.com>

JOIN THE WEBINAR:

Dial: 877-336-1828

Access Code: 222 0392#

1. Principles of Demand-Side Management -- Presentation by Cadmus Group, Inc.'s  
Sami Khawaja, Ph.D.

I. Overview

- a. Historical Context and Key Terms
- b. What is evaluation?

II. Impact Evaluations

- a. What is an impact evaluation
- b. Gross, adjustments and Net-to-Gross savings
- c. Impact evaluation methods

III. Demand Side Management Economics

- a. Avoided cost inputs
- b. Common cost-effectiveness test

2. Next steps; next meeting date – February 23, 2010 1:00 – 5:00 pm

Questions? Contact Pat Poli (517-241-6141; [polip@michigan.gov](mailto:polip@michigan.gov))

Any interested person may attend and participate. The hearing site is accessible, including handicapped parking. Persons needing any accommodation to participate should contact the Commission's Executive Secretary at (517) 241-6160 in advance to request mobility, visual, hearing or other assistance.