

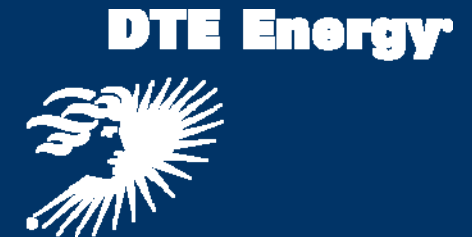


Advanced Metering Infrastructure Informational Update



Smart Grid Collaborative Meeting
March 13, 2008
Lansing, Michigan

The information contained herein does not constitute the Company's forecast of financial performance. It has been prepared solely for business planning purposes to determine the actions the Company may take to meet its budget or achieve its goals.





Executive Summary

- DTE Energy expects to attain the many benefits of AMI as they apply to our company's operations
- DTE Energy is committed to the industry and standards as they apply to AMI
- DTE Energy is currently in the final stages of vendor selection
 - Phase 1 is planned to begin in Q2 2008
 - The first installations will be for about 5,000 gas and electric customers
 - Pending successful testing in this area we will install another 10k electric only and 10k additional overlap customers
 - This complete phase is expected to last approximately one year before a go no go decision is made on full deployment
- There are numerous milestones for a vendor and DTE Energy to complete prior to and during any further installations

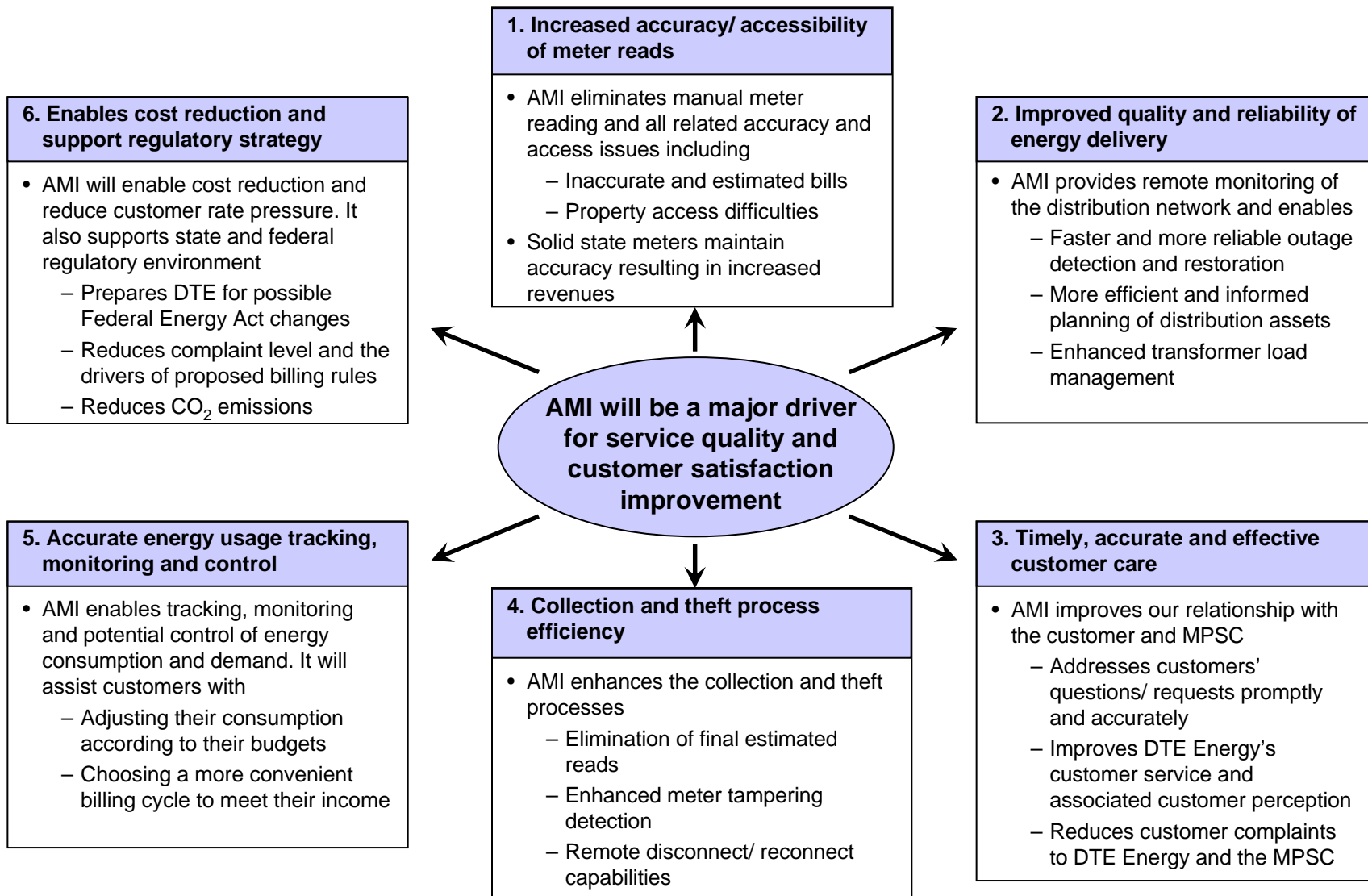


Discussion Outline

- Overview of Advanced Metering Infrastructure (AMI) benefits
- AMI Collaboration and standards activity
- Vendor selection process and AMI contract
- Next Steps
- Appendix - AMI Team



AMI has been proven to provide wide-ranging operational and customer satisfaction benefits



Discussion Outline



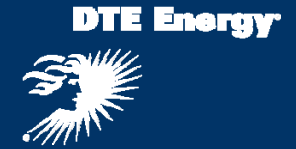
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AMI Collaboration Efforts within the Industry

	Industry Organization	Participation
Current Technology	<ul style="list-style-type: none"> • AMI / MDM Forum • EPRI Intelligrid • Smart Meter Collaborative • DOE grant proposals – Smart grid 	<p>Presented at 2007 session; attended 03/08 session</p> <p>Participated in 2007 session</p> <p>Participated in 2007 session</p> <p>Submitted data with DTE Energy team in August 2007</p> <p>Funding decision expected in March 2008</p>
Standards	<ul style="list-style-type: none"> • AMIsec • ANSI12.22 • Zigbee Alliance • EEI • Smart Metering (East & West Coast) • MultiSpeak 	<p>Active participant</p> <p>Reviewed standard according to our RFP</p> <p>Secured membership in 2007; actively participating</p> <p>Participated in 10/07/07 session (Boston)</p> <p>Participated in 2007 sessions</p> <p>Active participant</p>
Benchmarking	<ul style="list-style-type: none"> • Utilimetrics (AMRA) • Chartwell • AMI Peer Utility Network 	<p>Presented at and secured board position 09/07</p> <p>Presented at seminars and webinars in 2007 and 2008</p> <p>Participated in session in 2007</p> <p>Sponsoring meeting at MGM in Detroit, May 2008</p>
Future Technology	<ul style="list-style-type: none"> • OpenHan 	<p>Secured membership; participated in 08/15/07 session</p>

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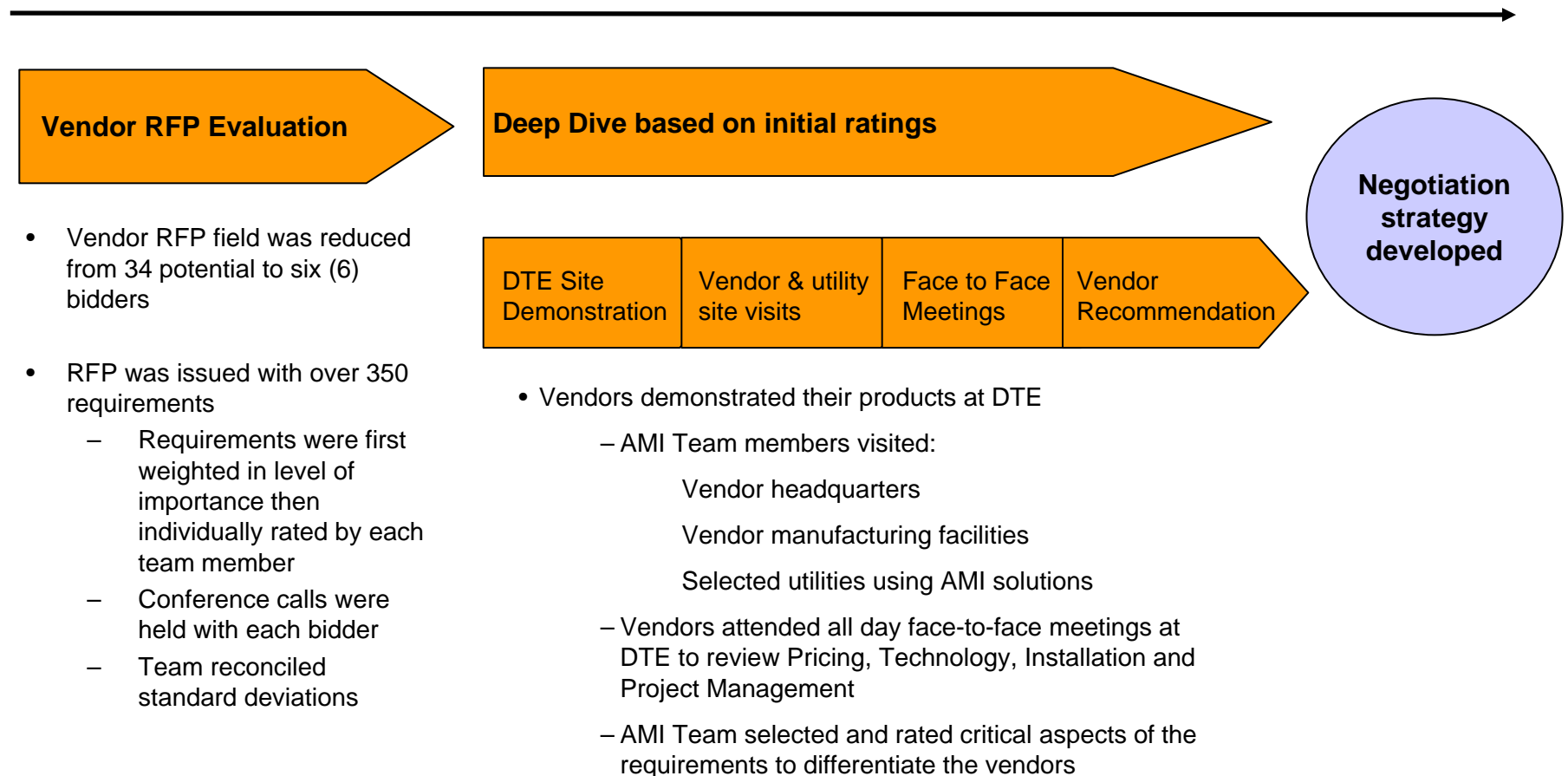


Vendor recommendation selection process was comprehensive

March 2007

May 2007

August 2007





AMI Proof of Concept is critical to a successful large scale deployment

AMI Proof of Concept

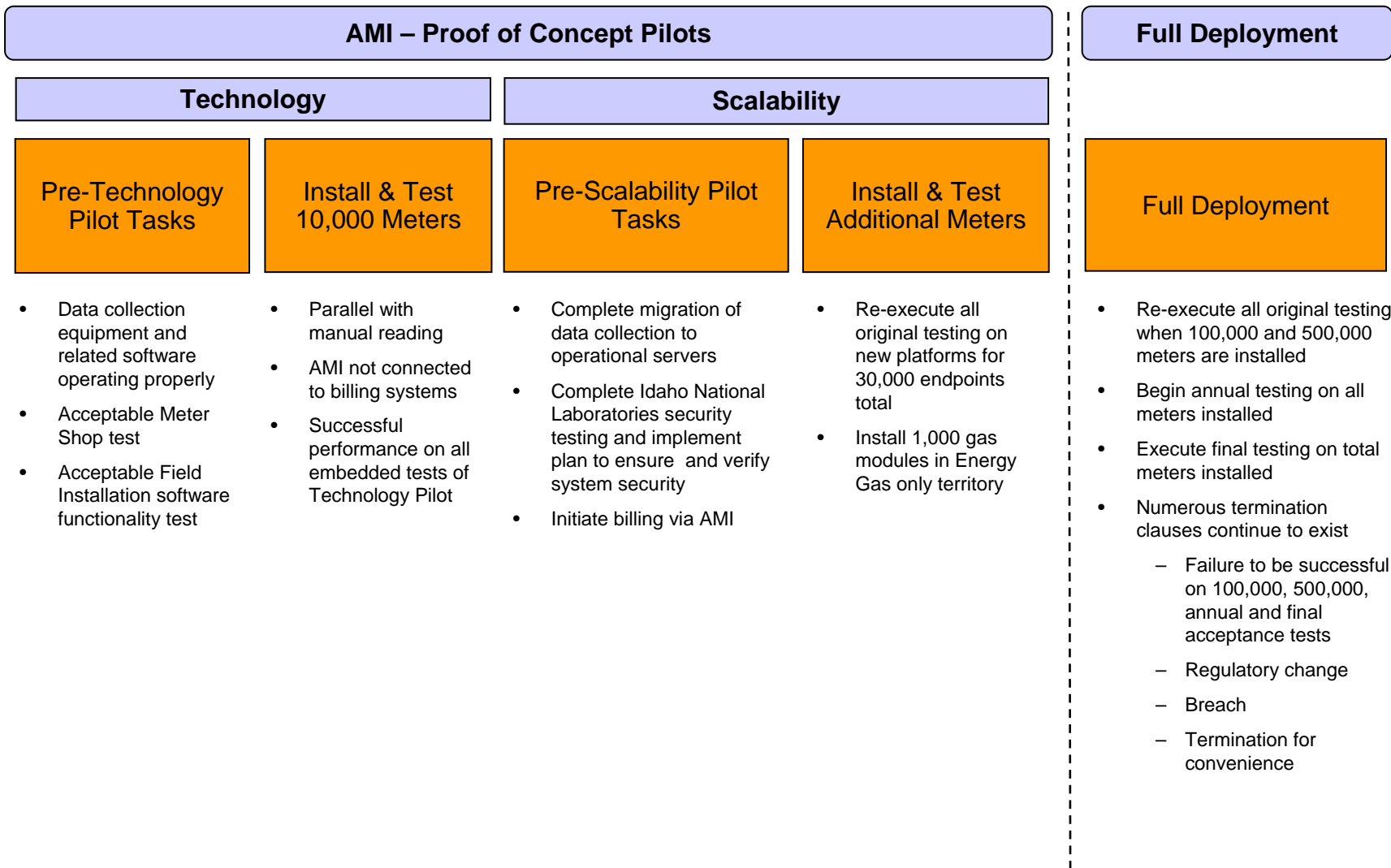
- The Advanced Metering Infrastructure and processes have the ability to:
 - Billing Read rate > 99%
 - Readily detect individual customer outages and restoration
 - Provide for individual customer turn-ons and disconnects from a headquarters' location
 - Detect individual cases of theft when they occur
 - Lower cost, improve satisfaction while providing a return to the shareholders

Major Milestones

Completion Date

- | | |
|-------------------------------------------------|---------|
| • Sign contract | Q1 2008 |
| • Begin Phase 1 installation | Q2 2008 |
| • Complete technology proof of concept | Q4 2008 |
| • Complete scalability/billing proof of concept | Q1 2009 |
| • If approved, begin full rollout | Q2 2009 |

Both Technology & Scalability Proof of Concept Pilots have been developed with success required prior to Full Deployment





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Next Steps

- Complete internal vendor selection
 - The first installation is scheduled for approximately 30 to 45 days after contract approvals
- Continue industry collaborative efforts



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Who are we?

AMI Team Organization Chart



Project Office

Fred Pacheco	- PMO Coordinator*
Cindy Kehrer	- Administrative
John Kret *	- Supply Chain
Brian Calka	- Business Case Support
Swaleh Hussain	- Finance
Jim Fidler	- Data Support
Kostas Tolios	- Meter Tech Support
Barb Gillis	- Communications
Pat Armbruster	- PDO Liaison

Project Lead*
Bob Sitkauskas

Meter Technology
Bill Harlow

AMI Technology
Bill Cloutier

IT Systems
Joe Thomas

Installation Process
John Jamerson

Field Installation
Deb Tyler

Business Integration
Bob Sitkauskas

Business Liaisons

DO Engineering	- Bill Harlow	DO Dispatch	- Pat Armbruster
Marketing	- Bill Cloutier	Energy Gas/GFO	- Greg Tomaszewski
Energy Gas Outstate	- Greg Tomaszewski	CS Meter Reading	- Deb Tyler
Customer Service	- Bob Sitkauskas	Electric Choice	- Bill Cloutier
Corporate Support	- Jenny Wang	Regulatory	- Bob Sitkauskas
EFO	- John Jamerson	IT	- Joe Thomas